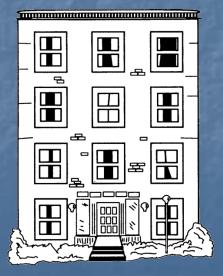
## MPD Rental Property Owners Workshop

#### **THANKS FOR ATTENDING!**

Initial your attendance! Don't forget the video! (No initials, or no video, you didn't attend!)

FAVOR TO ASK: Please move chairs to outside walls at the, stacked in pairs. Thanks! :) end of the workshop

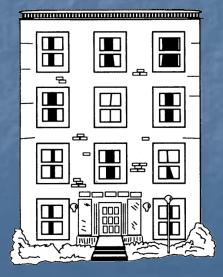
Agenda--ABC's of Property Management Resources for Rental Property Owners Rental License Standards Criminal Conduct Notices Working with the MPD



# ABC's of Property Management

Our thanks to all presenters who have contributed over the past several years (listed in alphabetical order):

Bill Bryant, Network Investments Inc. Steven Frenz, JAS Properties Paul Kjornes, Paul Thomas Properties Heather Kulla, Steven-Scott Mgmt. Kristin Kvalsten, Dominium Apartments Jason Moore, Edina Realty Lisa Peilen, Minnesota Multihousing Assoc. Steve Schachtman, Steven-Scott Mgmt. Jennifer Spadine, Guardian Property Management Joann Velde, Minneapolis Rental Licensing Todd Wilson, Advantage Real Estate



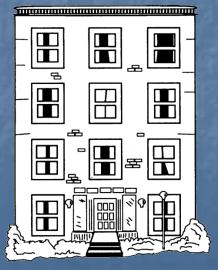
### Rental License for your property: Get one!

With few exceptions, for property you intend to rent out, you are required to have a license by the City of Minneapolis

Rental License Information 311 or 612-673-3000

http://www.minneapolismn.gov/inspections/rental/inspections\_rentlicenseapp

There is a \$500 fine for failing to license a rental property.

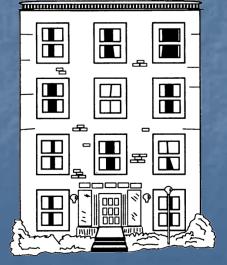


## Finding Residents

#### Advertising

- Print advertising
- Sign in yard/on building
- J Online
- Personal referrals
  - Network with other owners





### **Background Checks**

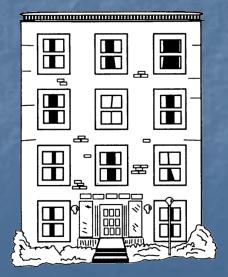
# Hire a professional screening company

#### Interview process

All prospective tenants must be asked the same questions - don't run afoul of Fair Housing laws!

Rental Application Denial / Adverse Action Form





### **Background Checks**

Rental Lease Application Form: "Must haves"

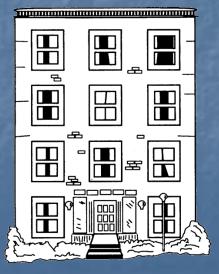
Full name and DOB of all who will be living there

Any former or maiden name, alias or "stage name"

Residential history with references/past landlord contacts

- Source(s) of Income
- Bank and credit history
- Legal history
- Unlawful detainer history
- Emergency contacts

Note that you will check Criminal History--Arrests or Convictions



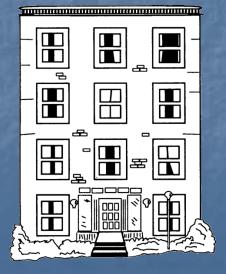
# Fair Housing/Protected Classes

- Federal:
- Race
- Color
- Religion
- Sex
- Handicap/Disability
- Familial Status
- National Origin

Cities:
Minneapolis: Ancestry
Saint Paul: Age
Mankato: Student Status

#### Minnesota:

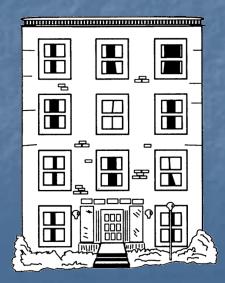
- Marital Status
- Sexual Orientation
- Receipt of Public Assistance
  - Creed



### Terms of Lease and other documents

30-day/month-to-month? 6 mos.? 1 year? The length may depend on your situation.

Disclosure of lead based paint
 Crime free lease addendum
 Resident conduct rules
 Apartment rules



**Conduct Violation Notice** Always put it in writing For every lease violation **Documentation for Rental** license

Past Due Rent Letter Notify in writing on ?? account is past due. Eviction on ??

payment immediately in the enclo nt number on your check and includ

ou, but it is very important that mail your payment today.

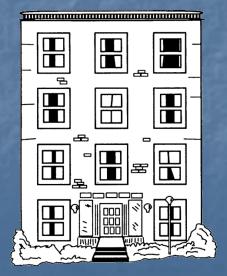
#### Notice to Terminate Tenancy Landlord Termination

or Resident Gives Notice



Acknowledge with written notice regarding apartment clean-up

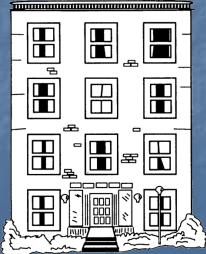
 Include expectations and the cost that will come out of damage deposit



### Vacate Premises

Understand rules about damage deposits
Physical walk-through
Forwarding address for deposit
Key collection
Change locks



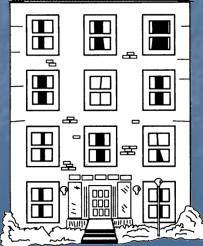


Landlords and Tenants: **Rights and Responsibilities** Get the book from the Minnesota State Attorney General's Office. Examples: Owner can charge reasonable screening fees Entering a resident's unit for a "reasonable business purpose"

#### Kari Koskinen Law

Minnesota Statutes Section 299C.67 to 299C.71 require that owners of rental property run background checks on prospective building managers. If the manager has been convicted of a serious crime (murder, rape, stalking, etc.) the owner may not hire the manager or must discharge the manager if the manager has already been hired. The law was named after Kari Koskinen, a woman murdered by her building manager. The manager had a previous criminal record that was not disclosed to her.

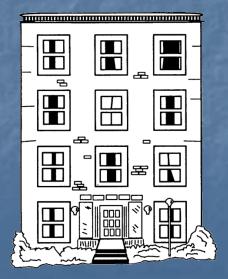
Think: Who works for you and has access to keys to your resident's homes? You must run this specific background check on them.



### Working with the Neighbors

Introduce yourself and leave a business card with neighbors



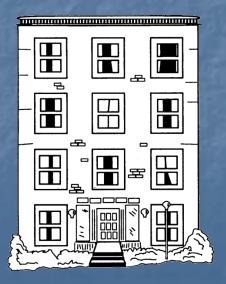




Reminder: Be sure to view the online video provided in the email invitation--If you don't log in to view it, you will NOT get full credit for the workshop:

http://shows.implex.tv/Qwikcast/Root/minneapolis/3795/register.htm





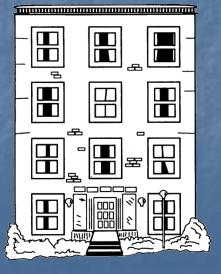
#### Most Common Rental License Standard Violations

LS #2-Rental dwelling units shall not exceed maximum number permitted by zoning code.

LS #3-No unit shall be over occupied or illegally occupied in violation of Zoning or Housing Maintenance Code.

LS #6-Dwelling or any unit therein shall not be in substandard condition.

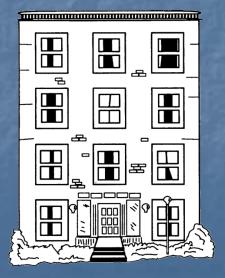
LS #7-Paid the required re-inspection fees.



LS #8- Allow inspections to perform a rental license review inspection.

LS #11(a)-No delinquent property taxes or assessments on the rental dwelling, no delinquent financial obligations owing to the city re: Administrative Enforcement and Hearing Process

LS #13. a. Owners with two or more licenses revoked or cancelled pursuant to 244.1925 shall be ineligible to hold or have an interest in a rental dwelling license for 5 years

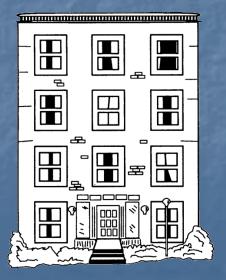


LS #17. No violations related to required permits for any dwelling owned

LS #18. Where the owner pays the water bill, the owner shall not allow the water to be shut off for non-payment...

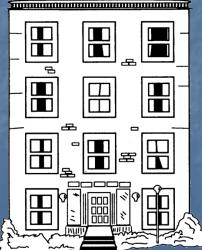
LS #21. Second violation of 244.1810 (allowing unit to be occupied... without having first obtained a license) owner shall be ineligible to have a rental dwelling license or provisional license for 2 years.

LS #23. The licensee or applicant shall not have any unpaid fines or fees owing to the City of Minneapolis related to their rental property.



# 244.1925. - Condemned and boarded buildings.

When a building is condemned as hazardous or unfit for human habitation due to defects in its structure or its electrical, plumbing, or mechanical systems, or boarded under Minnesota Statutes, Section 463.251, requiring a code compliance inspection prior to reoccupancy, the rental dwelling license shall be cancelled on the effective date of the condemnation or boarding. The dwelling shall be eligible to hold a rental dwelling license upon issuance of a code compliance certificate.



#### Consequences of Rental License Revocation

□ If you have one license revoked, you will not be allowed to license another property for 3 years.

If you lose two licenses, all others will be revoked, and you will not be allowed to have licensed rental property for 5 years.

The City of Minneapolis wants to encourage all rental property owners & their agents to read and understand all rental licensing standards & requirements under 244.1800-244.2020

City Ordinances are located on the City Webpage: Title 12 Chapter 244 Article XVI Rental Dwelling Licenses

# More questions?

